# MGMT B8Z07: Management

Module Details						
Module Code: MGMT B8Z07						
Full Title:	Management APPROVED					
Valid From::	Semester 1 - 2019/20 ( June 2019 )					
Language of Instruction:	Language of Instruction:					
Duration:	1 Semester					
Credits::	5					
Module Owner::	Anne Kierans					
Departments:	Unknown					
Module Description:	The aim of this module is to introduce students to the nature of managerial work and to the theoretical foundations which underpins the occupation.					

Module Learning Outcome				
On successful completion of this module the learner will be able to:				
#	Module Learning Outcome Description			
MLO1	dentify the principal historical and contemporary approaches to the study of management and define the nature of managerial work.			
MLO2	Explain how managers may carry out their functions of organising, planning, decision making and motivating.			
MLO3	Discuss the theories of leadership and the appropriate use of power in organisations.			
MLO4	Examine the macro and competitive environments in which managers must operate while having due regard for their ethical and social responsibilities.			
MLO5	Recognise how conflict occurs in organisations and examine strategies and methods which may be used to resolve issues.			

### Pre-requisite learning

Module Recommendations

This is prior learning (or a practical skill) that is strongly recommended before enrolment in this module. You may enrol in this module if you have not acquired the recommended learning but you will have considerable difficulty in passing (i.e. achieving the learning outcomes of) the module. While the prior learning is expressed as named DkIT module(s) it also allows for learning (in another module or modules) which is equivalent to the learning specified in the named module(s).

No recommendations listed

#### **Module Indicative Content**

Introduction to Management.

Definition and levels of management; key management functions and roles; management theories, classical approaches and contemporary approaches

#### The Business Environment

Competitive Environment; Macroenvironment; International Environment

Organisation Structure and Design
Components of organizational structure: structural configuration and structural operation; universal approaches and contingency approaches to organisational design; recent trends in organizational structure.

#### Planning and Decision Making

Purpose, types and levels of planning; mission and organizational goals; benefits and barriers to planning; the hierarchy of plans; characteristics of managerial decision making; steps in decision making process; barriers to decision making; approaches; group decision making.

#### Leadership and Power

Theories of leadership: trait, style, managerial grid, contingency approach, transactional and transformational leadership; sources of power; gaining and using power; choosing tactics to influence others, influencing through networks

#### Motivation

Understanding motivation of people at work; content theories; process theories; designing work to be motivating.

#### **Conflict Management**

Relationship between conflict and organizational effectiveness; sources of conflict in organisations; models of organizational conflict; conflict handling strategies; methods of resolution.

Social Responsibility and Ethics
Acknowledging the wide societal impact of business, arguments for and against social responsibility; social responsibility strategies; Ethics in management; ethical dilemmas; ethical principles.

Module Assessment				
Assessment Breakdown	<b>%</b>			
Course Work	30.00%			
Final Examination	70.00%			

	Module Special Regulation
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#### **Assessments**

# **Full Time On Campus**

Course Work						
Assessment Type	Class Test	% of Total Mark	30			
Marks Out Of	100	Pass Mark	40			
Timing	S1 Week 5	Learning Outcome	1,4			
Duration in minutes	60					
Assessment Description Individual Class test in the form of a multiple choice questionnaire.						

No Project

No Practical

Final Examination						
Assessment Type	Formal Exam	% of Total Mark	70			
Marks Out Of	100	Pass Mark	40			
Timing	End-of-Semester	Learning Outcome	2,3,4,5			
Duration in minutes	120					
Assessment Description End-of-Semester Final Examination should assess learning outcomes						

# Reassessment Requirement

### A repeat examination

Reassessment of this module will consist of a repeat examination. It is possible that there will also be a requirement to be reassessed in a coursework element.

### Reassessment Description

Repeat coursework will consist of an individual repeat test in the form of an multiple choice questionnaire lasting 1 hour. The repeat will be scheduled for Week 13.

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Workload: Full Time On Campus					
Workload Type	Contact Type	Workload Description	Frequency	Average Weekly Learner Workload	Hours
Lecture	Contact	No Description	Every Week	3.00	3
Directed Reading	Non Contact	No Description	Every Week	2.00	2
Independent Study	Non Contact	No Description	Every Week	4.00	4
Total Weekly Learner Workload					9.00
Total Weekly Contact Hours					3.00

Workload: Part Time On Campus					
Workload Type	Contact Type	Workload Description	Frequency	Average Weekly Learner Workload	Hours
Lecture	Contact	No Description	Every Week	2.00	2
Directed Reading	Non Contact	No Description	Every Week	4.00	4
Independent Study	Non Contact	No Description	Every Week	3.00	3
Total Weekly Learner Workload					9.00
Total Weekly Contact Hours				2.00	

# **Module Resources**

### Recommended Book Resources

David Boddy. (2017), Management: An Introduction, 7th Edition. Pearson Education.

#### Supplementary Book Resources

Certo, S.C., Certo S.T.. (2019), Modern Management: Concepts and Skills, Global Edition, 15th Edition. Pearson Education.

Robbins, Stephen, Coulter, Mary. (2017), Management (International Edition), 14th Edition. Pearson.

Jones, Gareth R., George, Jennifer M.,. (2020), Contemporary Management, 11th. McGraw-Hill,.

Stephen P Robins David A Decenzo. (2017), Fundamentals of Management Essential Concepts and Applications, 10th Edition. Pearson.

Tiernan, Siobhan D., Morley, Michael J, Foley, Edel. (2013), Modern ManagementTheory and Practice for Irish Students, 4th Edition. Gill and Macmillan,.

## This module does not have any article/paper resources

#### Other Resources

Journal, Harvard Business Review.

Journal, Journal of Business Ethics.

Journal, Journal of Management Studies.

website, www.businessweek.com.

website, www.businessworld.ie.

Library, Databases - Ebscohost.

You Tube, Ted Talks.